



# The Complete Idiot's Guide to a Successful Family Business

*Janis Raye, Neil Raphel*

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*It's all in the family*

Family businesses are the backbone of any economy, but they can present a host of challenges that can affect their chances of success. *The Complete Idiot's Guide® to a Successful Family Business* is the most current and comprehensive book that tells the proprietors of family concerns how to deal with such unique issues, including expansion beyond the original family business, and family versus hired management.

\*80 percent of all businesses in America are family-run

\*Written by a nationally known author team

\*Instructive anecdotes about successful businesses provide practical, hands on Advice

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