

2 Faces of Digital Disruption: Disruption for Digital Business

Colin Francis



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For Digital Business. An Offensive and Defensive disruptive response is one that is swift, decisive, awesome and creates unforgiving disruption

If you are looking to make the changes to become a sustainable digital business. Then **you need to know the full meaning of Business Disruption**. Its not about what others are doing to you but about how you should be running the firm. Why disruption is the principal driver to run the digital firm. Digital disruption is a strange world where scale and resources may be a disadvantage. Where the perceived overhead of control and governance may hide a hidden strategic advantage. Business Disruption is both the creation of opportunity and the hazards that destroy businesses. To make a sustained digital business you need to know how to create business disruption. At the same time you need to know how to protect your business from it. It is why the monster global digital leaders are able to do both. This book gives you what you need to know in mastering business disruption. It shows how to get it done. How to transform a traditional bricks and mortar business into a digital firm. How a new digital firm already creating disruption can grow to be one of the digital giants. Some weird stuff on why sustainable digital business needs to adapt old ways of doing things.

Business governance should not be an anchor but a powerful force of change.

Old Governance developed a helicopter view of the firm and responds by thawing document dispersal. What it needs is a powered telescopic zoom lens with laser targeting. **Its response will be swift, decisive, awesome and create unforgiving disruption.** If building a sustainable digital business is your goal then this book is for you.

Written as an executive briefing, it assumes the reader has broad business understanding. It doesn't assume that they have detailed knowledge of digital business. The book gives the practical application of digital disruption. Yet, its not an introduction to digital disruption either. It's aim is to give the busy smart executive the clarity and detail to translate this to their own business. The balance was to be sharp, concise and avoid unnecessary jargon.

The author has led global change for some of the world's largest companies in media and finance. He has consulted for Digital startup firms trying to create their own digital disruptions. As a business practitioner, he has over 25 years industry experience. He has led global change initiatives for firms with significant digital businesses. He has also seen how large corporates struggle to adapt. They squander their opportunity because they aren't radical enough with their change. New digital firms have an advantage because their not lumbered with the same historic baggage. Yet he has seen leading firms adapt their processes to face the new

challenge. In this book, he aims to help those that want to make the same changes. To succeed in creating the sustainable digital business.

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Arnulfo Walls:

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Nathan Hutchison:

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