



El camino hacia la riqueza en acción (Spanish Edition)

Brian Tracy

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El viaje hacia la riqueza continúa.

Tener una empresa es la vía más segura para llegar a tener una fortuna. Es algo que ha estado documentando durante años el legendario gurú de los negocios Brian Tracy, quien ahora revela los secretos de utilizar una empresa como trampolín hacia la riqueza personal. Sus demostradas medidas activas le ayudarán a formar más rápidamente su empresa y a obtener mayores ganancias.

Aprenda cómo iniciar y desarrollar un próspero negocio apoyándose en el consejo experto y las estrategias avanzadas de Tracy en relación con:

- mercadotecnia y ventas
- servicio al cliente
- ubicación de su negocio
- fijación de precios
- reducción de costos
- equilibrio entre el trabajo y la vida

Armado con estas ideas, conceptos y herramientas empresariales, podrá avanzar por el carril rápido ¡en su camino hacia la riqueza!

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