



Saque su mano de mi bolsillo: La guía sobre negociación para el profesional en ventas (Spanish Edition)

Ron J. Lambert, Tom Parker

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En *Saque su mano de mi bolsillo* los expertos de ventas Ron Lambert y Tom Parker enseñan los secretos de negociar. Comparten técnicas comprobadas para el proceso de ventas, desde establecer el poder hasta cerrar una venta.

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